



Microsoft 365
Copilot

Embrace the future of work with Microsoft 365 Copilot

Kerv Managed Pilot



In today's fast-paced technology era, it's never been easier to communicate, yet never harder to keep up. We've all experienced those non-stop workdays where, despite our best efforts, it feels like little has been accomplished. **Microsoft's recent analysis of the 365 suite usage revealed a striking insight:**

employees spend

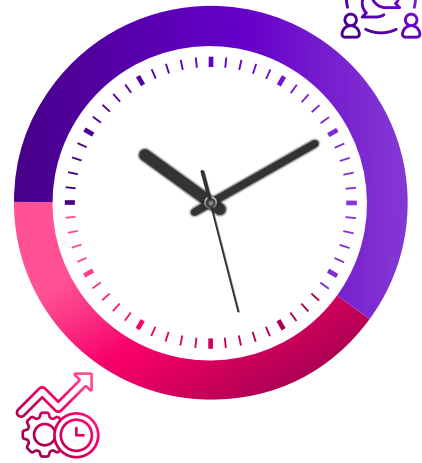
60%

of their time communicating via tools like Teams and Outlook.

Leaving only

40%

for content creation in Word, Excel, and PowerPoint.



Enter Microsoft 365 Copilot

Your personal assistant designed to revolutionise your workday. Copilot streamlines communication, maximising your time for creating impactful content and adding real value.

Copilot enhances productivity by leveraging Generative AI to handle routine tasks, such as summarising emails, scheduling meetings, and generating reports. This allows employees to focus on more strategic activities that require human insight and creativity. By reducing the effort associated with mundane tasks, Copilot aims improve overall employee well-being and job satisfaction, leading to a more motivated and engaged workforce.

Moreover, as referenced by Microsoft, businesses have reported significant time savings and efficiency improvements after implementing Microsoft 365 Copilot. According to organisations using Copilot:



70% of users have stated they felt more productive and...

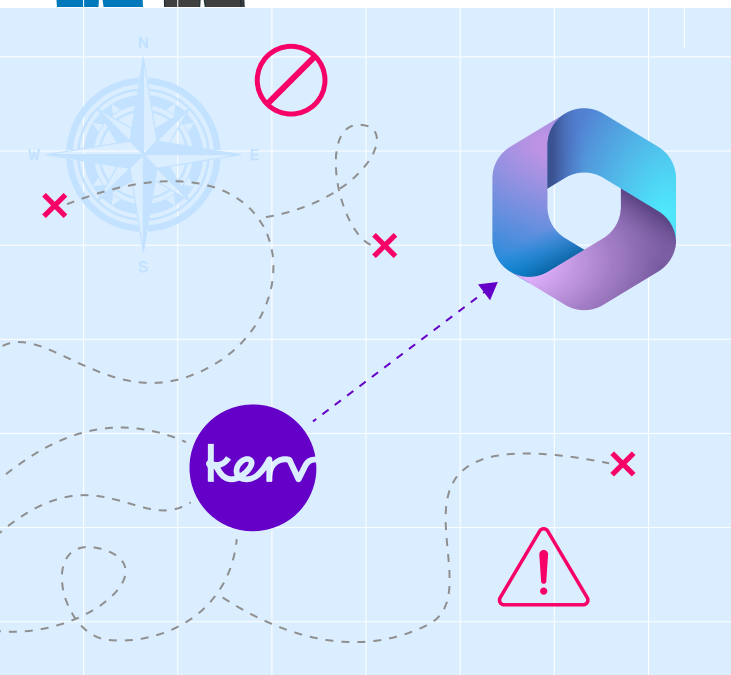


68% said it improved their quality of work.

This boost not only accelerates project timelines but also enhances the quality of work produced. With Copilot assisting in the completion of administrative tasks, employees can allocate more time to critical thinking and innovation, driving business growth and competitive advantage.

Why conduct a managed pilot?

Businesses are eager to understand how GenAI can transform their productivity and give them a competitive edge. They know that some of their staff are already using technologies like ChatGPT, and they want to provide them with more tools to enhance their work. They are curious to see how Microsoft 365 Copilot can deliver value in their specific context. However, it's a significant investment, and they need to see clear evidence of the business benefits. Additionally, they have concerns about security and whether their current platform can fully support Copilot.



Some of them have considered purchasing licenses and allowing some of their staff to start using the product, but time and resources for training are scarce, making it difficult to maximise the output and form a solid business case.

Kerv's Managed Pilot offers organisations the best chance for successful Microsoft 365 Copilot adoption. Our structured methodology ensures they understand both the benefits and potential challenges. We provide thorough training sessions to equip their pilot team, preventing overwhelm and enabling them to realise Copilot's true potential. Moreover, we offer technical and security recommendations to ensure that when they move to production, they're fully equipped to maximise productivity while maintaining security and compliance.

The benefits of running a managed pilot together



Create a Technical Roadmap

We will provide a clear technical roadmap, ensuring your tenancy is fully capable of supporting Microsoft 365 Copilot. This includes identifying and addressing any security concerns, ensuring your data and operations remain secure while maximising the product's capabilities.



Data Security Readiness

Before you can leverage the power of Copilot, you need to ensure that your data is ready and accessible for the product. We will help you prepare your data sources, such as SharePoint, OneDrive, and Exchange, and connect them to Copilot. This will enable Copilot to analyse your data and provide you with insights and recommendations.



Build a Business Case

Through the pilot, you'll gather quantifiable use cases and data, which are crucial for building a strong business case. This information will demonstrate the tangible benefits of Copilot, helping you make informed decisions about its broader implementation.



Manage Costs and Measure ROI

The pilot helps you project and manage the costs associated with Copilot adoption. By measuring ROI during the pilot phase, you ensure that your investment translates into real value for your organisation, making future budget planning more accurate.



Deliver Immediate Value to Each Role

A key benefit of the pilot is the ability to define and refine workflows specific to different roles. This tailored approach ensures that Copilot delivers immediate and relevant value to various functions, enhancing overall productivity and efficiency.



Dedicated, Tailored Training

Comprehensive training sessions are provided to your pilot users, equipping them with the knowledge and skills needed to evaluate Copilot thoroughly. This ensures they can leverage the product to its full potential, providing valuable feedback and insights for the broader rollout.

Who to include?

Choose a willing and enthusiastic group of 'Pilots' from various departments within your organisation.



Why a Cross-Section of Departments?



Maximises Use Cases:

Involving multiple departments helps identify a wide range of valuable applications for Microsoft 365 Copilot. This demonstrates the various benefits that can (or not) be realised within different roles enabling you to make selective choices about where to make your investment.



Tailored Training:

Customised training for each department ensures teams can fully leverage Copilot's capabilities that are relevant to their roles and skill sets.

A broad pilot group fosters comprehensive testing, feedback, and cross-departmental collaboration, promoting a smooth and successful implementation of Microsoft 365 Copilot.

How does it work?



Technical Workstream

Assessing the technical aspect associated with Microsoft 365 Copilot ensures that your tenancy and technology environment can fully support Copilot while addressing any security concerns. A strong technical foundation is essential for maximising the product's capabilities and ensuring smooth operation.

Deliverable	What happens next?
Copilot Licencing	We will provision an agreed number of M365 Copilot licences to support the managed pilot.
M365 Copilot Readiness Assessment	Leveraging our readiness assessment, we'll evaluate your organisation's preparedness for M365 Copilot. Providing a report and guidance to any recommendations noted throughout the workshops.
Introduction to AI	A townhall/meeting to assist in the understanding of how Copilot fits into the Microsoft Technology stack for your organisation.
M365 Copilot Risk Assessment	As with the adoption of all new technologies, there is risk. We'll work with you to identify potential risks and challenges around M365 Copilot, with strategies for mitigation.
Data, Identity, and Security Review	A comprehensive review around three core fundamentals of successful adoption – Data, Identity and Security. We'll then provide recommendations* to ensure you're ready to go with your adoption journey knowing what you need to do and when!



Training Workstream

Evaluating use cases through comprehensive training is crucial for understanding how Copilot can add value across different departments. Tailored training equips your pilot users with the skills to utilise Copilot effectively, ensuring they can provide meaningful feedback and insights.

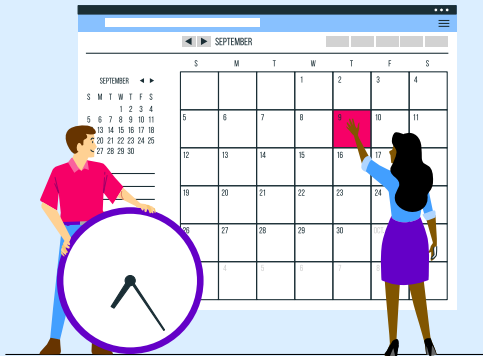
Deliverable	What's included?
Overview Training Session	An introduction to what Generative AI is and specifically M365 Copilot. This session will showcase the technology and start setting the scene for the art of the possible for the entire pilot group.
Departmental Training Sessions	Targeted training for specific departmental pilot groups focusing on unique use cases and actionable outcomes to improve the productivity of each team member as well as across departments as a whole.
Pilot Group Workshops	Collaborative sessions to highlight experiences and share insights across the pilot group.
Regular Check-ins	Regular 30-minute check-ins to keep momentum with each department to monitor progress and address any issues and answer any questions



Why both workstreams?

Combining technical assessments with targeted training allows you to ensure that the infrastructure is ready while also maximising the practical benefits of Copilot for your organisation. This holistic approach leads to a successful and productive adoption of the tool.

What you get working with Kerv



How long does it take?

We recommend a 12-week timeline from start to finish to fully understand performance, risks, challenges, and ROI, ensuring a thorough and effective Copilot adoption process.



Full adoption report

Gain insights from a comprehensive analysis of survey results and adoption metrics during the pilot phase, including data from Copilot dashboards. You'll also get recommendations for the next steps to ensure continued success.



Data, identity, and security recommendations report

Receive a detailed report with actionable recommendations to enhance security and data management for a smooth Copilot adoption. This report will provide you with a technical roadmap so you know what you need to do and when in order to maximise Copilots potential.



Support every step of the way

Weekly Department Check-Ins: Regular 30-minute check-ins with each department to monitor progress and address any issues promptly.

Bi-Weekly Surveys: Conducted every two weeks to capture user feedback, measure benefits, and identify successes and areas for improvement during the pilot.



Start your journey today

✉ hello@kerv.com kerv.com



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